






# Home Trends




## Tips To Guide Your Home Search...


 **Research before you look.** Decide what features you most want to have in a home, what neighborhoods you prefer, and how much you'd be willing to spend each month for housing.

 **Be realistic.** It's OK to be picky, but don't be unrealistic with your expectations. There's no such thing as a perfect home. Use your list of priorities as a guide to evaluate each property.

 **Get your finances in order.** Review your credit report and be sure you have enough money to cover your down payment and closing costs. Then, talk to a lender and get prequalified for a mortgage.

 **Avoid a home sale contingency.** In this competitive market every advantage counts. Consider selling and renting to free up cash you may need to purchase without a home sale contingency.

 **Don't ask too many people for opinions.** It will drive you crazy. Select one or two people to turn to if you feel you need a second opinion.

 **Think long term.** Are you looking for a starter house with plans to move up in a few years, or do you hope to stay in this home for a longer period? This decision may dictate what type of home you'll buy.

## JANUARY HOME SALES\*

### Westfield

Address	# Beds	# Baths	Selling Price
234 Scotch Plains Ave.	3	1.1	\$424,100
1109 Boynton Ave.	3	1	\$426,000
131 Hyslip Ave.	3	2	\$429,500
124 Harrow Rd.	4	2	\$434,000
1274 Central Ave.	3	2.2	\$590,000
527 S Chestnut St.	4	2.1	\$599,000
1033 Grandview Ave.	4	3	\$605,000
145 Tudor Oval	3	1.1	\$613,000
57 Nomahegan Dr.	3	2	\$615,000
256 W Dudley Ave.	4	2	\$620,000
101 Summit Ct.	3	2.1	\$635,000
633 Shackamaxon Dr.	3	2.1	\$650,000
231 Elizabeth Ave.	5	2.1	\$670,000
672 Boulevard	4	2	\$680,000
330 Orenda Circle	4	2.1	\$680,000
75 Cottage Place	4	3.1	\$695,000
806 Kimball Ave.	3	3.1	\$740,000
735 Scotch Plains Ave.	3	2.1	\$750,000
1700 Boulevard	4	3.1	\$880,000
901 Cranford Ave.	4	3.1	\$895,000
1106 Grandview Ave.	5	2.2	\$910,000
252 Munsee Way	5	4.1	\$1,6725,000

### Cranford

Address	# Beds	# Baths	Selling Price
501 High St.	2	2.1	\$324,995
314 Denman Rd.	4	2.1	\$380,000
2 Mohawk Dr.	4	1.1	\$382,500
204 Lambert St.	3	1.2	\$385,000
268 Bloomingdale Ave.	2	2	\$395,000
139 Severin Ct.	3	1.1	\$455,000
4 Crane Pkwy.	3	2	\$460,000
105 S Union Ave.	4	1.1	\$487,000
16 W Holly St.	3	1	\$490,000
102 Adams Ave.	3	1.1	\$499,900
178 Mohawk Dr.	4	3	\$625,550
12 Herning Ave.	3	2.1	\$639,000

### Cranford (-cont-)

Address	# Beds	# Baths	Selling Price
37 Harvard Rd.	4	3	\$675,000
6 Indian Spring Rd.	4	2	\$680,000
23 Normandie Pl.	5	3.1	\$850,000

### Scotch Plains/Fanwood

Address	# Beds	# Baths	Selling Price
424 Jerusalem Rd.	3	2	\$269,900
422 South Ave., Fwd	4	1.1	\$295,000
235 Haven Ave.	2	2	\$299,000
2521 Smith St.	3	1.1	\$310,000
1589 Weaver St.	3	1.1	\$315,000
586 Westfield Rd.	4	1	\$325,000
228 Watchung Terr.	5	2.1	\$351,000
365 Jackson Ave.	4	2	\$353,500
42 Chetwood Terr., Fwd	3	1.1	\$365,000
351 Rolling Kolls Rd.	3	1.1	\$375,000
2217 Greenside Pl.	3	1	\$391,000
76 Kempshall Terr, Fwd	3	2.1	\$394,900
181 Watchung Terr.	4	2	\$427,000
2067 Nicholl Ave.	3	2	\$438,500
2078 Valley Ave.	2	3	\$440,000
2229 Shawnee Path	3	2.1	\$442,050
107 2nd St., Fwd	3	1.1	\$460,000
18 Madison Ave., Fwd	3	1.1	\$465,000
341 Terrill Rd., Fwd	5	3	\$468,000
2103 Westfield Ave.	4	2.1	\$515,000
4 Helen St., Fwd	4	2	\$519,000
50 Shady La., Fwd	4	2.1	\$558,000
10 Deborah Way, Fwd	3	2	\$575,000
1995 Mary Beth Ct.	3	2.1	\$583,823
1271 Cooper Rd.	6	6	\$585,000
2322 Redwood Rd.	4	3.1	\$701,000
2107 Newark Ave.	5	3	\$730,000
351 William St.	5	3.1	\$755,000
2310 Carol Pl.	5	2.1	\$785,000
21 Jacobs La.	6	3	\$900,000

### Mountainside

Address	# Beds	# Baths	Selling Price
214 Oak Tree Rd.	3	2	\$440,000
1055 Summit La.	4	3	\$450,000
1252 Knollwood Rd.	4	2	\$460,000
1251 Poplar Ave.	3	2	\$480,000
1088 Saddle Brook Rd.	3	2.1	\$590,000
297 Indian Trail	4	3.1	\$592,000
264 Apple Tree La.	6	5.1	\$1,150,000



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Feb 2019—Issue 125



\*Source: GSMLS