



Home Trends



*There's NO Better Time than Right Now to Sell Your Home...
Sell your home now...or wait for Spring? NOW may be your chance to net more money!*

- ➔ There is less competition now than there will be April-June when most sellers historically look to put their homes on the market.
- ➔ Available Inventory is very low right now—slim pickings for such a motivated group of buyers has resulted in multiple offers and quick sales.
- ➔ Buyers that are active right now tend to be highly motivated.
- ➔ Interest rates are moving up...now is a great time to capture buyers who want to lock in!

DECEMBER HOME SALES*

Westfield

Address	# Beds	# Baths	Selling Price
568 Downer St.	2	1	\$340,000
919 Grandview Ave.	3	1	\$400,100
129 Marlboro St.	3	1	\$420,000
815 Oak Ave.	3	1.1	\$420,000
651 Clark St.	5	2.1	\$555,000
603 Shadowlawn Dr.	4	4	\$699,000
819 Wallberg	4	2.1	\$707,000
323 Tuttle Pkwy	4	2.1	\$715,000
114 Scotch Plains Ave.	4	2.2	\$750,000
659 Forest Ave.	3	2.1	\$775,000
12 Manitou Circle	3	2.1	\$775,777
753 Austin St.	4	2.1	\$799,900
545 Elm St.	4	3.2	\$865,000
1739 Florida St.	5	4.1	\$1,090,000
1 Cherry La.	4	3	\$1,120,100
7 Max Pl.	5	4.2	\$1,200,000
4 Canterbury La.	4	3.1	\$1,300,000
1204 Boynton Ave.	5	5.1	\$1,345,000
520 Clifton St.	6	6	\$1,350,000
17 Burgess Ct.	5	5	\$1,350,000
841 Summit Ave.	5	4.1	\$1,395,000
1050 Wychwood Rd.	4	2.1	\$1,760,000

Cranford

Address	# Beds	# Baths	Selling Price
7 Oraton Dr.	3	1	\$295,000
27 Spruce St.	5	1.1	\$325,000
1004 Orange Ave.	3	1.1	\$370,000
40 Carpenter Pl.	3	2.1	\$403,000
212 Locust Dr.	3	2	\$429,000
209 Locust Dr.	5	2	\$447,000
56 Nomahegan Ct.	3	2.1	\$450,000
284 Bloomingdale Ave.	3	1.1	\$459,000
23 Herning Ave.	3	1.1	\$468,500
31 Georgia St.	4	2.1	\$499,900
123 Beech St.	3	2.1	\$500,000
400 Walnut Ave.	4	1.1	\$510,000
16 Penn Rd.	4	2.1	\$539,000
367 Retford Ave.	5	2.1	\$550,000
11 Sutton Pl.	4	1.1	\$569,000
2 Roger Ave.	4	3.1	\$699,000

Cranford (-cont-)

Address	# Beds	# Baths	Selling Price
128 Thomas St.	4	2.1	\$827,000
16 Ramsgate Rd.	5	3.1	\$847,500

Mountainside

Address	# Beds	# Baths	Selling Price
217 Evergreen Ct.	3	2	\$455,000
315 New Providence Rd.	3	2	\$455,000
264 Meeting House La.	3	2	\$575,000
1483 Deer Path	3	3	\$577,500
145 Parkway	3	1.1	\$590,000
393 Central Ave.	3	3	\$620,000
1474 Fox Trail	3	3	\$719,000
351 Turnabout Circle	3	2.2	\$763,150
276 Partridge Run	5	4.1	\$999,000

Scotch Plains/Fanwood

Address	# Beds	# Baths	Selling Price
1071 Hatfield Ave.	2	1.1	\$254,000
25 Watson Rd., Fwd	3	1	\$300,000
169 Paterson Rd., Fwd	5	1.1	\$312,000
428 South Ave., Fwd	4	1	\$324,900
1700 Front St.	4	2	\$350,000
447 Grant Ave.	3	2	\$369,000
521 Westfield Rd.	3	2	\$375,000
2380 Seneca Rd.	3	1.1	\$379,000
365 Myrtle Ave.	4	2.1	\$385,000
33 Laurel Pl., Fwd	3	2.1	\$389,000
73 Montrose Ave., Fwd	3	1.1	\$417,000
4 Robin Rd., Fwd	3	2	\$438,000
2264 Elizabeth Ave.	4	2.1	\$465,000
75 2nd, Fwd	3	3	\$465,000
60 Watson Rd., Fwd	4	1.1	\$470,000
1600 Lamberts Mill Rd.	4	2	\$479,500
55 Montrose Ave., Fwd	4	3	\$490,000
57 Woodland Ave., Fwd	3	3.1	\$496,000
15 Crest La., Fwd	3	1.1	\$500,000
2239 Jersey Ave.	3	2	\$520,000
73 Watson Rd., Fwd	4	3	\$520,000
8 Saville Row, Fwd	4	2	\$545,000
33 Chetwood Terr., Fwd	4	3	\$550,000
2142 Raritan Rd.	4	2.1	\$555,000
2140 Buttonwood La.	4	2	\$592,000
22 Aberdeen Rd.	3	2.1	\$630,000
35 Jacobs La.	4	3	\$669,000
1201 Rahway Rd.	6	5	\$705,000
2 Wheatly Ct.	3	2.1	\$710,000
2467 Hill Rd.	6	3.2	\$899,900
1400 Martine Ave.	5	4.1	\$1,350,000



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with
Confidence"



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