



Home Trends

If you're able to get your home ready now, this may be your chance to net more money!

Buyers are more motivated by the "right" house than the "right" time of year!



There is less competition for the right buyer now, than in the Spring since Spring is when more sellers look to put their homes on the market.

OCTOBER HOME SALES*

Westfield

Address	# Beds	# Baths	Selling Price
1616 Central Ave.	4	1.1	\$375,000
419 Edgar Rd.	3	1.1	\$409,000
39 Carol Rd.	4	2.1	\$499,751
622 Roosevelt St.	3	2	\$502,000
953 Summit Ave.	3	2	\$532,500
912 Rahway Ave.	4	2.1	\$550,000
7 Woodbrook Circle	3	2.1	\$550,000
135 Vernon Terr.	3	3	\$570,000
920 Harding St.	4	2.1	\$617,500
225 Delaware St.	4	2	\$619,000
526 Clifton St.	3	2.1	\$630,000
6 Hampton Ct.	4	2.1	\$639,000
1056 Prospect St.	4	2	\$640,000
1007 Ripley Ave.	3	2.1	\$645,000
728 Boulevard	5	1.1	\$655,000
122 Roger Ave.	4	2.1	\$678,000
536 Coleman Pl.	4	2	\$699,100
623 Kensington Dr.	4	2.1	\$710,000
515 Mountain Ave.	3	2.2	\$730,000
73 Nomahegan Dr.	4	4	\$750,000
751 Crescent Pkwy	4	2.1	\$765,000
643 Forest Ave.	4	3.1	\$810,000
167 N Cottage Pl.	5	3.1	\$859,000
720 Fairacres Ave.	4	2.2	\$869,000
628 St Marks Ave.	6	3.2	\$899,900
1055 Coolidge St.	5	3.2	\$980,000
922 Mountain View Circle	5	3.1	\$1,215,000
51 Sandy Hill Rd.	6	5	\$1,230,000
335 Woodland Ave.	5	4.1	\$1,250,000
554 Highland Ave.	5	3.2	\$1,250,000
542 Hillcrest Ave.	6	4.2	\$1,625,000
6 Cherry La.	6	4.3	\$2,000,000

Cranford

Address	# Beds	# Baths	Selling Price
456 Brookside Pl.	3	1	\$295,000
8 Elizabeth Ave.	2	1	\$355,100
105 Colin Kelly Ct.	4	1	\$380,000
33 Elizabeth Ave.	3	1.1	\$420,000
33 Cranford Terr.	3	2	\$435,000
6 Ramapo Rd.	3	2	\$435,000
213 Locust Dr.	2	2	\$467,000
16 Brookdale Rd.	4	3	\$489,900
60 Fairfield Ave.	4	2.1	\$490,000
5 W Holly St.	3	1.1	\$525,000
1 Samoset Rd.	4	2.1	\$575,000
223 Retford Ave.	3	2	\$592,500

Cranford (-cont-)

Address	# Beds	# Baths	Selling Price
107 Pawnee Rd.	4	2	\$612,500
163 Hillcrest Ave.	4	3	\$635,000
2 Virginia St.	4	2.1	\$640,000
218 Prospect Ave.	7	2	\$703,000
109 Edgewood Rd.	4	2.1	\$775,000
17 Hamilton Ave.	6	3.1	\$987,000

Scotch Plains/Fanwood

Address	# Beds	# Baths	Selling Price
545 Beverly Ave.	4	1	\$231,500
6 Shady La, Fwd	4	1	\$330,000
2020 Lamberts Mill Rd.	3	1	\$338,100
432 Jerusalem Rd.	3	2	\$340,000
2266 Morse Ave.	3	1	\$350,000
2527 John St.	3	2	\$350,000
72 Portland Ave, Fwd	3	1.1	\$370,000
210 Mountainview Ave.	3	1	\$375,000
441 Willow Ave.	3	2	\$395,000
2529 Smith St.	4	2	\$410,000
424 Jerusalem Rd.	4	2	\$410,000
310 Stout Ave.	3	1.1	\$430,000
36 Gere Pl., Fwd	4	3	\$450,000
315 Willow Ave.	4	3	\$451,000
33 Watson Rd, Fwd	3	1.1	\$487,500
1968 Grenville Rd.	5	3	\$500,000
16 Ridge Way, Fwd	3	2.1	\$520,000
344 Roberts La,	3	2	\$535,000
110 Hunter Ave., Fwd	4	2	\$540,000
2358 Longfellow Ave.	3	2.1	\$560,000
2210 Mountain Ave.	4	2.1	\$585,000
36 Stagaard Pl., Fwd	5	3.1	\$615,000
1949 Wood Rd.	4	2.1	\$616,000
351 Rolling Knolls Rd.	3	2.1	\$647,500
1901 Quimby La.	4	2	\$657,500
785 Westfield Rd.	4	2	\$660,000
4 Fieldcrest Dr.	5	3	\$665,000
511 Westfield Rd.	5	3.1	\$710,000
19 Heritage La.	4	2.1	\$745,000
2296 Morse Ave.	5	3	\$765,000
329 Coldstream Ct.	4	2.1	\$785,000
60 N Martine Ave.	6	4.1	\$875,000
2129 MeadowView Rd.	5	4	\$990,000
960 Fox Hill La.	5	3.2	\$1,080,000
2068 Dogwood Dr.	5	4.1	\$1,200,000

Mountainside

Address	# Beds	# Baths	Selling Price
1455 Woodacres Dr.	3	2	\$465,000
1030 Elston Dr.	5	2	\$500,000
376 Central Ave.	3	2.1	\$500,000
1562 Brookside Rd.	3	2.1	\$540,000
320 Timberline Rd.	4	3	\$574,000
1173 Ridge Dr.	5	2	\$580,000
327 Rolling Rock Rd.	4	2.1	\$587,000
1098 Sunny View Rd.	4	3.1	\$640,000
119 Wild Hedge La.	4	4	\$1,077,500



SHARI E. HOLTZMAN, MBA
 Coldwell Banker—East
 209 Central Avenue, Westfield, NJ 07090
 Cell: 908-868-6299
 Office Phone: 908-233-5555
 Email: shari.holtzman@cbmoves.com
 Website: www.makeNJhome.com

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Made Simple



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