



Home Trends



Tips to Guide Your Home Search



Get your finances in order. Review your credit report and be sure you have enough money to cover your down payment and closing costs. Then, talk to a lender and get preapproved for a mortgage.



Research before you look. Decide what features you most want to have in a home, what neighborhoods you prefer, and how much you can spend each month for housing.



Be realistic. It's ok to be picky, but don't be unrealistic with your expectations. There's no such thing as a perfect home. Use your list of priorities as a *guide* to evaluate each property.



Document your home visits. Make notes on the listing sheet and/or take photos to document what you love and don't love about each property you visit. The features of each home will start to blur together as you see more and more homes. It's best to keep track.



Avoid a home sale contingency. In this competitive market every advantage counts. Consider selling and renting to free up cash you may need to purchase without a home sale contingency.



Think long term. Are you looking for a starter house with plans to move up in a few years, or do you hope to stay in this home for a longer period? This decision may dictate what type of home you'll buy.

SEPTEMBER HOME SALES*

Westfield

Address	# Beds	# Baths	Selling Price
203 Palsted Ave.	3	2.1	\$425,000
738 Austin St.	2	1.1	\$450,000
1345 Central Ave.	3	2.1	\$497,000
364 Orenda Circle	2	2	\$512,000
909 Irving Ave.	3	1.1	\$549,900
114 Virginia St.	3	2	\$556,000
527 N Chestnut St.	3	1.1	\$557,500
1101 Wychwood Rd.	3	2.1	\$600,000
405 St Marks Ave.	3	3.1	\$660,000
709 Oak Ave.	4	2.1	\$667,500
139 Wells St.	3	2.1	\$675,000
1035 Summit Ave.	4	2.1	\$700,000
1335 Grandview Ave.	4	3	\$710,000
866 Tice Pl.	4	3.1	\$734,500
211 Connecticut St.	4	2.1	\$792,000
776 Norman Pl.	4	2.1	\$820,000
940 Wyandotte Trail	3	2.1	\$875,000
653 Lenox Ave.	4	2.1	\$929,000
776 Clarence St.	5	3.1	\$956,000
12 Kirkview Circle	5	4.1	\$975,000
145 Lincoln Rd.	5	2.2	\$999,000
601 Lenox Ave.	5	3.2	\$1,100,000
28 Burrington Gorge	4	4.1	\$1,170,000
1 S Wickom Dr.	6	6	\$1,225,000
139 Harrow Rd.	6	5.1	\$1,262,500
15 Bennett Place	4	3.2	\$1,275,000
855 Boulevard	6	6	\$1,550,000

Mountainside

Address	# Beds	# Baths	Selling Price
368 Longview Dr.	6	3	\$480,000
1281 Wood Valley Rd.	4	2	\$515,000
1120 Wyoming Dr.	3	2	\$518,000
1089 Sylvan La.	3	2	\$570,000
600 Sherwood Pkwy	3	3.1	\$599,900
334 Old Grove Rd.	4	3.1	\$620,000
1409 Woodacres Dr.	4	3	\$685,000

Scotch Plains/Fanwood

Address	# Beds	# Baths	Selling Price
542 Lincoln Ave.	2	1.1	\$215,000
1713 Front St.	2	1	\$215,000
177 Watchung Terr.	3	1.1	\$285,000
224 Willow Ave.	3	2.1	\$315,000
220 N Martine Ave., Fwd	4	3	\$315,000
2104 Mountain Ave.	5	2	\$370,000
12 Crest La., Fwd	3	2	\$380,000
326 Jerusalem Rd.	3	2	\$399,900
1734 Martine Ave.	3	3	\$400,000
384 Westfield Rd.	3	2	\$410,000
191 Patterson Rd, Fwd	4	2	\$429,000
145 Coriell Ave., Fwd	3	2	\$430,000
83 N Glenwood Rd, Fwd	4	2	\$438,000
2389 Westfield Ave.	3	2	\$447,000
6 Thorne Pl., Fwd	3	1.1	\$449,000
1628 Front St.	4	2.1	\$480,000
400 Stout Ave.	4	1.1	\$490,000
140 Willoughby Ave., Fwd	4	2	\$499,000
2281 Mountain Ave.	4	2	\$499,999
1170 Martine Ave	3	2	\$525,000
93 Coriell Ave, Fwd	3	2.1	\$535,000
1285 Martine Ave.	5	2.1	\$545,000
1989 Duncan Dr.	7	3	\$555,000
1913 Stony Brook Cir.	4	2.1	\$630,000
586 Forest Rd.	5	2.1	\$645,000
2540 Mountain Ave.	4	2.1	\$671,000
1207 Sleepy Hollow La.	4	3.1	\$675,000
43 Winchester Dr.	5	3	\$682,500
1248 Maple Hill Rd.	5	5.1	\$739,000
2642 Sky Top Dr.	4	2.1	\$750,000
24 Clydesdale Rd.	4	2.1	\$770,000

Cranford

Address	# Beds	# Baths	Selling Price
358 S Union Ave.	3	1.1	\$385,000
5 Fourth Ave.	4	1.1	\$385,000
2 Oneida Pl.	3	2	\$407,000
546 Lexington Ave.	3	1.1	\$420,000
16 Locust Dr.	3	1.1	\$448,000
512 Gallows Hill Rd.	3	1.1	\$465,000
202 Elizabeth Ave.	3	1.1	\$495,000
112 Cranford Ave.	4	4	\$560,000
8 Dorchester Ave.	4	2.1	\$565,000
408 Casino Ave.	4	2.1	\$649,000
419 Brookside Pl.	5	3.1	\$825,000



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